North Carolina Department of Public Safety

Purchasing and Logistics

Roy Cooper, Governor
Erik A. Hooks, Secretary

Casandra Skinner Hoekstra, Chief Deputy Secretary
Douglas Holbrook, Chief Financial Officer
Joanne B. Rowland, Director

May 5, 2020

AMENDMENT NUMBER FOUR (4)

**State of North Carolina
Department of Public Safety
NC Office of Recovery and Resiliency (NCORR)**

**RFP No. 19-RFP-014530-WAX
Salesforce System of Record Management Services**

This document shall amend **RFP No. 19-RFP-014530-WAX** (the "RFP", and collectively with the Vendor's response and all attachments thereto, and any addenda or amendment, the "Agreement") by and between Vertiba, LLC, d\b\a Publicis Sapient Salesforce Practice (the "Vendor") and the State of North Carolina, Department of Public Safety, Purchasing and Logistics (hereinafter referred to individually as "State") executed on May 4, 2020. Except as expressly provided in this Amendment, all terms and conditions of the Agreement shall remain in full force and effect. The Agreement is hereby amended as follows, to become effective upon signature of all parties.

This Amendment Four (4) and prior Amendment Three (3) fully executed April 14, 2020, Amendment Two (2) fully executed October 21, 2019 and Amendment (1) fully executed on July 17, 2019, the Agreement, the Request for Proposal (RFP), the Response, the BAFOs and all of its exhibits or attachments constitutes the entire agreement between the parties. Any defined terms used but not defined herein shall have the meanings set forth in the Agreement.

The Parties hereby amend the Agreement as follows:

Year Two Renewal:

Contract Section Number I, PURPOSE OF RFP; section A, INTRODUCTION. The contract commended on May 6, 2019 for a period of one (1) year with an option to renew the contract for up to five (5) years in one (1) year increments.

The parties have agreed to renew the Contract for an additional one (1) year; therefore, the contract is amended to change the expiration date to May 5, 2021. The Contract has four (4) renewals remaining.

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Resource Allocation Through Florence Launch:

Reallocation of resources until July 31, 2020 (projected 13 weeks) at Amendment #3 rates through the Florence launch. Table below reflects the hours per week and rates through the Florence launch.

Role	Name	Hours per Week	Hourly Rate
Sr. Salesforce Consultant (onsite)	Carol Matsumura	40	$250.00
Salesforce Consultant (onsite)	Swati Grover	40	$210.00
Salesforce Consultant (remote)	Matt Will	40	$225.00
Project Coordinator/Scrum Master	Dorothea Hawksworth	40	$180.00
Salesforce Solution Architect (remote)	Kirsten Lamphere	30	$260.00
Salesforce Technical Architect (as needed)	Chad Kelly	As Needed	$260.00
Salesforce Developer (as needed)	Adam Blinderman	As Needed	$240.00
Salesforce Subject Matter Expert for CDBG-DR	Chris David	40	$250.00
Support Lead (remote)	Peter Stedman	40	$180.00
Support Role (remote)	NEW Position to support Peter Stedman	40	$180.00

Contract Not to Exceed Amount:

Per Amendment #3 fully executed April 14, 2020 the first-year total of the Contract was changed from $1,431,075 to $1,617,990 (an increase of $186,915); and, the new total not to exceed amount was increased to $4,476,069 from the Amendment #2 total of $4,289,154.

The amount not to exceed over a potential six (6) year contract period is $4,476,069.

The undersigned individuals below represent and acknowledge they have the corporate power and authority to bind Vertiba, LLC Publicis Sapient Salesforce Practice and the State of North Carolina Department of Public Safety, Purchasing and Logistics to the terms of this Amendment.

ACCEPTED AND AGREED TO:

Vertiba LLC, Publicis Sapient Salesforce Practice

By: *Lynn lannín*
      lynn@vertiba.com

Name: Lynn Lannin

Title: State and Local Industry Lead

Date 05/05/2020

North Carolina Dept. of Public Safety Purchasing and Logistics

By: *Angie Dunaway*

Name: Angie Dunaway

Title: Purchasing & Contracting Director

Date: 5/05/2020